

INSTRUCTIONS TO POTENTIAL BUYERS OF THE WOODARD & WALKER, LLC TIMBERLAND

TO MAKE AN OFFER ON ANY, SOME OR ALL OF THE WOODARD & WALKER, LLC
TIMBERLAND:

1. Read and understand the documents within this Woodard & Walker Land Sale Offering. If you or the company that you represent wishes to make an offer to purchase one or more of the Woodard & Walker LLC Timberland, you or the entity you represent are identified herein as an “**Offeror**.”
2. Offeror may submit (1) an offer on one or more of the 16 individual tracts, and/or (2) one offer on any combination of selected (checked) tracts, and/or (3) an offer for all 16 tracts combined. If you choose to make an offer to purchase any one or more of the Woodard & Walker, LLC Timberland, you must timely submit a written and signed Offer Sheet in the form of Exhibit A (“**Offer Sheet**”) that specifies the tract(s) included within such offer. Each such offer to Woodard & Walker, LLC (“**Seller**”) will automatically consist of (a) your completed and signed Offer Sheet, plus (b) the Agreement to Buy and Sell that is attached to the Offer Sheet; and (c) the form of Cash Sale Deed that is attached as Exhibit B.
3. Print in ink the amount of your cash offer for the selected tract(s) in the blanks on **two copies** of the Offer Sheet (in the form of Exhibit A).
4. Print the name, address and telephone number of the Offeror and date and sign **both copies** of the Offer Sheet. Put both signed Offer Sheets into a sealed envelope.
5. Please mark your envelope as a “Woodard & Walker Offer” and also write your name and email address on the outside of the envelope containing both copies of your Offer Sheet so that Seller can note receipt of your offer and notify you of instructions for the Virtual Opening of the received offers as explained in greater detail below.
6. The signed Offer Sheets must be received by Seller’s designated Broker, Mossy Oak Properties of Louisiana, in a sealed envelope **NO LATER THAN 10:00 A.M., on Friday, October 30, 2020.** **No faxed or emailed offers will be accepted.** Offers shall be delivered by mail, overnight courier or by hand to:

Mossy Oak Properties of Louisiana
1945 E. 70th Street, Suite A
Shreveport, Louisiana 71105
Attn: Britt Moore

Due to current COVID 19 restrictions, there will be a Virtual Opening of all offers on Friday, October 30, 2020 at 2:00 PM for all entities or individuals that submitted an offer prior to the 10:00 AM submission deadline. Using the email address requested on the outside of your envelope, all offerors will be emailed instructions on how to attend the Virtual Opening.

7. If you desire to examine any of the properties offered for sale, you may do so at your own

risk and expense, and in doing so, you agree to indemnify, defend and hold harmless Seller and Seller's agents, officers, members, and employees, for and from any and all damages, claims and liabilities caused by, related to or arising out of inspection activities by you and your officers, employees, agents and other representatives, and such indemnity obligation shall survive the consummation of all conveyances contemplated herein. You and your officers, employees, agents and/or representatives will enter such properties at your and their own risk. If your inspection activities cause any damage or change to the property, you agree to restore the property to the condition it was in before you began your inspection activities within ten (10) days of completion of such activities. While examining the properties, if you encounter a locked gate, see the combination lock labeled CFRM and code is 5925. If you need help locating or gaining access to any property, please contact Sam Crawford at:

Crawford Forest Resource Management, LLC
5925 Line Avenue, Suite 11
Shreveport, LA 71106
Tel. (Office): (318)754-3227
Tel. (Mobile): (318)655-2466
Email: sam@crawfordfrm.com

8. If one or more of your offers is accepted, an original of your Offer Sheet shall be executed on behalf of Seller will be mailed to you, postmarked no later than November 5, 2020.
9. If your offer is accepted by Seller, you and Seller will be automatically bound under a contract for Seller to sell and for you to buy the tract(s) identified in your accepted offer. Such contract shall consist of (a) the mutually executed Offer Sheet, (b) the attached Agreement to Buy and Sell; (c) the form of Cash Sale Deed that is attached as Exhibit B, and (d) an Exhibit C that specifies the price and legal description of the tract(s) in the accepted offer. All of these documents will collectively comprise the "Purchase Agreement" between you and Seller.
10. All capitalized terms appearing in this Woodard & Walker, LLC Land Sale Package shall be defined as set forth in one or more of the separate documents herein.